

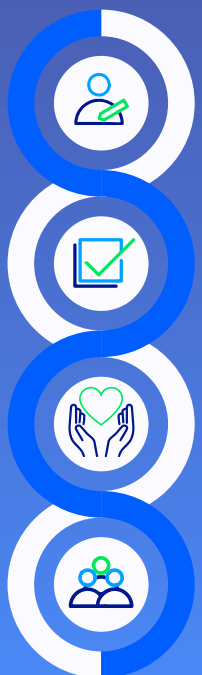
Maximising Procurement Efficiency for the Seven Forces Strategic Collaboration

Discover how **Matrix Milestone** helped the **Seven Forces Strategic Collaboration** merge two authorities' workshop facilities.

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Established in 2015, the Seven Force Strategic Collaboration covers the procurement requirements of Bedfordshire, Cambridgeshire, Essex, Hertfordshire, Kent, Norfolk and Suffolk forces. Covering more than 9,000 square miles, serving nearly eight million residents, and responsible for a third party spend of ~£230m per annum, it one of the most ambitious police partnership programmes ever undertaken.

In 2022, the Seven Force approached Matrix Milestone with a brief centred around the high-profile merging of two authorities' workshops and the appointment of a supplier capable of managing this process for creating a joint fleet workshop facility.



Simple and user-friendly system that saves time, hassle, and cost - up to 20% per project.

Adherence to IR35 and Public Sector Contract Regulations for all Statement of Work procurement.

Engage with local suppliers alongside major consultancies, supporting local economies and building strong relationships.

Access to a community of over 3,000 approved and accredited suppliers across all categories of spend and scope.



UNDERSTANDING SEVEN FORCE'S CHALLENGES

Seven Force's brief was a niche requirement with a limited supply market; suppliers needed to have an understanding of fleet workshop operations alongside Blue Light experience.

Matrix Milestone helped to identify new suppliers not previously considered by the Seven Forces Commercial team and this generated additional interest in the opportunity.

THE MATRIX MILESTONE APPROACH

Through regular communication with the client, we were aware of the pending project and had begun identifying capable suppliers in advance of receiving the project brief. Upon receipt of the brief, we were able to immediately start discussions with the identified suppliers to ascertain their interest and capacity for bidding, saving time for Seven Forces.

Along these suppliers, we were also provided a list of suppliers the client wanted us to approach for bidding. The Supplier Engagement Team onboarded these suppliers and made them available to Seven Forces.

THE RESULTS

Through strong dialogue with the Matrix Milestone supplier community, 10 suppliers were engaged.

Of these, two suppliers who had been identified by Matrix went on to submit full tender response.

The shortlisted bidders provided presentations to the project stakeholders which were well received. Following the presentations, the project was awarded to Real World HR Ltd.



THE IMPACTS AND STATISTICS

- REDUCES UP TO 20% COST PER PROJECT
- OUTCOME-BASED PROJECTS ELIMINATE PAYMENTS FOR NON-DELIVERED ACTIVITIES
- ACCESS TO OVER 3,000 ACCREDITED SUPPLIERS ACROSS ALL CATEGORIES OF SPEND AND SCOPE
- VENDOR-NEUTRAL, FULLY COMPLIANT PLATFORM ENABLES DIRECT AWARDS WITHIN 24 HOURS
- TRACK APPLICATIONS FROM THE MOMENT OF SUBMISSION TO COMPLETION.
- ACCESS TO TOP SUPPLIERS WITH CONTINUOUS ENROLLMENT
- PROMOTE SOCIAL VALUE BY ENGAGING SMALLER LOCAL SUPPLIERS ALONGSIDE MAJOR CONSULTANCIES.
- UNMATCHED TECHNOLOGY, EXPERTISE, AND SUPPORT
- ACCESS 22 AUTOMATED REPORTS, 4 AUDIT REPORTS, AND CUSTOMISABLE MI & BI TOOLS



Want to find out more?

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